



Preisliste NAUTITECH 46 FLY

BASED ON BUILDER STANDARD SPECIFICATIONS 1ST SEPTEMBER 2017

	Price incl.19% MwSt	Qty	Total
Base Price Ex Works - 3 Cabins	491.470,00 €	0	
Base Price Ex Works - 4 Cabins	496.230,00 €	0	
Holiday version	22.134,00 €	0	
Style version	35.819,00 €	0	
Exclusive Version*	43.911,00 €	0	

Version configuration	HOLIDAY	STYLE	EXCLUSIVE
Deck and Cockpit			
2 stainless steel handrails on coachroof	•	•	•
Anchor windlass (electric) with wired remote, 1500W	•	•	•
20kg Delta-Anchor, galvanized, chain Ø 10mm, length 70m with crow's feet	Option	•	•
Cockpit shower with hot/cold water on Stb	•	•	•
Cockpit table in GRP 10 pers (1,73m X 0,79 m)	•	•	not available
Cockpit table in teak 10 pers (1,73m X 0,79 m)	Option	Option	•
Davits and cleats for tender + manual winch (except when bowsprit deckware)	•	•	•
Canvas and outdoor cushions			
Cushions for cockpit seats and aft bench	Option	•	•
Cockpit enclosure with door (Sunbrella, Cadet Grey or Taupe)	Option	•	•
Additional sun net for cockpit enclosure (only together with cockpit enclosure)	Option	Option	•
External sun shades for saloon windscreen (white batyline)	Option	Option	•
Sails			
Upgrade mainsail Fullbatten with 3 reef lines	•	•	•
Lazy bag system	•	•	•
Choice of colours for jib UV protection and lazy-bag (Cadet Grey or Taupe)	Option	Option	•
Saloon / Galley			
Large ottoman seat with removable tray as coffee table (guest bed element)	•	•	•
Electrical sea water pump	Option	Option	•
Top loading fridge, 85L in galley	•	•	•
2 drawer Fridge, 182L portside	•	•	•
Leather Clutch bags x 2	not available	Option	•
Fiddle rails in saloon	not available	•	•
Cabins / heads			
Upholstered bed skirting and headrest in all cabins	not available	•	•
Wood finish at bed front in all cabins	•	•	•
Luxury cold foam mattress with memory top	Option	Option	•
Drawer under bed in all cabins	•	•	•
Opening porthole in aft cabins above bed heads	•	•	•
Blinds for hull windows	•	•	•
Stainless steel handrail at companionway	•	•	•
Upgrade stainless steel handrail at companionway, leather cover	not available	Option	•
Fiddle rails in aft and forward cabins	not available	•	•
Teak grating in shower tray	not available	•	•
Electrical System			
Upgrade electrical system with battery for Service 2 x 12V/140 Ah (gel) incl. 32A shorepower system 230V with plugs in all cabins, saloon and galley and battery charger 80Ah, galvanic isolators (one per hull)	•	•	•
12V plugs (1 x per cabin and 1 in saloon)	Option	•	•
Dimmable ceiling LED strips in cabins and companionways	Option	•	•
Comfort and Appliances			
Warm water boiler via engine-cooling, 60L	•	•	•
1 Fridge drawer in flybridge 36L, 12V	Option	•	•
Deckhouse windscreen with 2 integrated hatches	•	•	•
Mosquito screens for all hatches on deck	Option	•	•
Fans 12V (1 per cabin / 2 in saloon)	Option	Option	•
Miscellaneous			
Mooring Kit (8 Fenders with socks, 4 mooring lines)	•	•	•

* 5% price advantage on added options vs. Style Trim level

All prices are in EUROS, EX Works Rochefort (17 - France) Incoterms 2000

Version 06/2017 - Valid as of September 1st 2017

Date of issue : 1st Sept 2017- the previous list loses its validity.

PACKAGES	Price excl. VAT	Qty	Total
NAVIGATION PACK B&G			
Nav-Pack Basic	7.854,00 €	0	- €
2 x B&G Triton Displays (1 nav station /1 fly helmstation)			

with Speed-, Depth-, Wind-Transducer B&G Autopilot, B&G Autopilot control unit (fly helmstation) B&G V90 VHF incl. Antenna (fly helmstation)				
Nav-Pack Cruise	14.042,00 €	0		- €
<i>includes Nav-Pack Basic plus additional :</i> 2 x B&G Zeus 9" Chartplotter (chart table + fly helmstation) B&G AIS Receiver B&G H50 wireless VHF unit (fly helmstation)				
Nav-Pack Advanced	21.896,00 €	0		
<i>includes Nav-Packs Basic and Cruise plus additional :</i> 1 x extra B&G Autopilot control unit (1 nav station /1 fly helmstation) 2 x B&G Zeus 12" chartplotter instead of 9" (1 nav station /1 fly helmstation) Upgrade B&G AIS Receiver / transmitter GoFree Track (WIFI/GSM), wireless link NMEA Connector for PC at chart table				
Upgrade to Nav pack cruise and advanced : Radar antenna	2.915,50 €	0		- €
Electric Comfort Pack	4.486,30 €	0		
Additional service batteries (2 x 140A) Battery charger 100A (replaces 80A charger) Inverter 2000W connected to boardnet incl. switch Pre installation washing machine and microwave				
Ambient Light Pack	4.284,00 €	0		
Indirect lighting in cabins and saloon Blue courtesy LED lights in Cockpit, aftdeck and fly lounge area Two LED spotlights under the bridgedeck Two LED spreaders lights				
Bluewater Pack (5% price advantage)	19.516,00 €	0		
Electrical winch at helmstation flybridge (main halyard, solent sheet, Reef 1 & 3) Genaker 98sqm, incl. Sheets (deckware requested) Genaker deckware incl. 2 manual winches Bowsprit and furler, tack line and dynema halyard, incl. deckware				
OPTIONS	Price excl. VAT	Qty		Total
Exterior				
Engines				
2 x D2-50hp Volvo Penta engines	4.641,00 €	0		- €
2 x 3-blade folding propellers, bronze	3.510,50 €	0		- €
Deck/Cockpit				
Synthetic-teak in cockpit and aft platforms	11.483,50 €	0		- €
Teak in cockpit and aft platforms	11.126,50 €	0		- €
Frontdeck Lounge: Bar/storage box with integrated cupholders - Foldable 3 parts cushions convertible into loungearea	4.998,00 €	0		- €
Cockpit enclosure with door (Sunbrella, Cadet Grey or Taupe)	2.261,00 €	0		- €
Additional sun net for cockpit enclosure (only together with cockpit enclosure)	1.178,10 €	0		- €
External sun shades for saloon windscreen (white batyline)	1.606,50 €	0		- €
Cockpit table convertible into lounge area (manual, upholstery included)	2.261,00 €	0		- €
Cockpit table in teak 10 pers (1,73m X 0,79 m)	1.783,81 €	0		- €
Cushions for cockpit seats and aft bench	3.629,50 €	0		- €
3 folding director chairs	428,40 €	0		- €
Choice of colours for jib UV protection and lazy-bag (Cadet Grey or Taupe)	357,00 €	0		- €
Name of boat on Lazybag	357,00 €	0		- €
Fly				
Flexiteek on Flydeck floor	5.890,50 €	0		- €
Teak on Flydeck floor	5.652,50 €	0		- €
GRP steering wheel, black	1.066,05 €	0		- €
Lounge coffee table convertible to sun bath (upholstery included)	2.023,00 €	0		- €
Bimini helmstand (Sunbrella, Cadet Grey or Taupe)	4.046,00 €	0		- €
Bimini full flybridge (Sunbrella, Cadet Grey or Taupe)	13.090,00 €	0		- €
Helmstation protection (Sunbrella, Cadet Grey or Taupe)	476,00 €	0		- €
1 Fridge drawer in flybridge 36L, 12V	1.142,40 €	0		- €
Cushions for Flybridge	3.094,00 €	0		- €
Rig and sails				
White painted mast and boom	5.593,00 €	0		- €
Black (matt) painted mast and boom	5.593,00 €	0		- €
Furling mast (full batten mainsail replaced by furling mainsail)**	4.641,00 €	0		- €
<i>** lazy bag not compatible with Furling mast option</i>				
Hydranet main and fore sails (replaces standard sails)	13.447,00 €	0		- €
Code 0 66sqm, incl. sheets (deckware requested)	5.652,50 €	0		- €
Genaker 98sqm, incl. Sheets (deckware requested)	8.568,00 €	0		- €
Genaker 125sqm, incl. Sheets (deckware requested)	11.174,10 €	0		- €
Asymmetric spinnaker 150sqm, incl. Sheets (deckware requested)	6.545,00 €	0		- €
Bowsprit and furler, tack line and dynema halyard, incl. deckware	6.568,80 €	0		- €
Genaker deckware incl. 2 manual winches	1.368,50 €	0		- €
Code 0 deckware	571,20 €	0		- €
Winches				
Electrical winch at helmstation flybridge (main halyard, solent sheet, Reef 1 & 3)	4.129,30 €	0		- €
Electrical winch at helmstation flybridge (Genaker halyard, Reef 2)	4.129,30 €	0		- €
Electrical winch at helmstation flybridge (main sail sheet)	4.129,30 €	0		- €
Anchoring				
20kg Delta-Anchor, galvanized, chain Ø 10mm, length 70m with crow's feet	1.654,10 €	0		- €
Anchor windlass remote control with chaincounter at helm station	761,60 €	0		- €
Interior				
Saloon and Galley				
Foldable & lowerable dinner / coffee table (no more guest bed)	1.166,20 €	0		- €
Upholstery saloon fabric "Nautilus"	999,60 €	0		- €
Upholstery saloon leatherette "Opus"	1.428,00 €	0		- €
Upholstery saloon leather "Savoy"	2.142,00 €	0		- €
Leather Clutch bags x 2	309,40 €	0		- €
Flush 2 drawer stainless steel Fridge 104L /Freezer 78L (replaces 182L Fridge)	809,20 €	0		- €
Chart table portside (replaces 182L fridge)	1.999,20 €	0		- €
Large buffet starboard with option A or B or C (replaces STD 3 part sofa) :				
- A : Extra storage	2.130,10 €	0		- €
- B : Flush 2 drawer stainless steel Fridge (144L)	3.558,10 €	0		- €
- C : Flush 2 drawer Fridge 80L/ Freezer 64L	4.367,30 €	0		- €
Electrical sea water pump	Bavaria Catamarans ZI du Canal des Soeurs 17300 Rochefort 737,80 €	0		- €
Cabins & Heads				

Luxury cold foam mattress with memory top (3c version)	2.261,00 €	0	- €
Luxury cold foam mattress with memory top (4c version)	2.975,00 €	0	- €
Dimmable ceiling LED strips in cabins and companionways	2.201,50 €	0	- €
Extra berth in portside forepeak incl. mattress, gelcoat finishing, ventilation, light and access to front cabin (only with 4 Cabin version)	2.320,50 €	0	- €
Extra berth in starboard forepeak incl. mattress, gelcoat finishing, ventilation, light and access to front cabin	2.320,50 €	0	- €
Electrical toilet, seawater flush (per unit - specify location)	1.118,60 €	0	- €
Electrical toilet, freshwater flush (per unit - specify location)	1.261,40 €	0	- €
Companion way			
Upgrade stainless steel handrail at companionway, leather cover	234,43 €	0	- €
Miscellaneous			
Comfort and Appliances			
Mosquito screens for all hatches on deck	1.779,05 €	0	- €
Watermaker 60 L/h 12V	13.030,50 €	0	- €
Watermaker 100L/h- 12V/220V	16.160,20 €	0	- €
Ice maker in starboard hull (only in combination with Electric Comfort Pack) Not compatible with washing machine	3.094,00 €	0	- €
Washing machine 3kg 220V in starboard hull (only in combination with Electric Comfort Pack) - Not compatible with 110V and with Ice maker option	1.915,90 €	0	- €
Heating system, hot water (outlet in each cabin, heads, saloon and Cockpit)	14.684,60 €	0	- €
Fans 12V (1 per cabin / 2 in saloon)	1.178,10 €	0	- €
Reversible Air-condition 24.000 BTU / 230V (cooling + heating function /outlet in each cabin)	21.539,00 €	0	- €
Reversible Air-condition 40.000 BTU / 230V (cooling + heating function /outlet in saloon and each cabin)	25.730,80 €	0	- €
Electrical system			
Solar panels 4 x 100W on davits	3.510,50 €	0	- €
12V plugs (1 x per cabin and 1 in saloon)	416,50 €	0	- €
Inverter 1200W connected to boardnet incl. Switch (not in combination with Electric Pack Comfort)	1.773,10 €	0	- €
Generator ONAN 7KW + monitoring + insulation (9KVA-60Hz under 110V)	22.848,00 €	0	- €
Maintenance kit for Generator 7KW	535,50 €	0	- €
Electrical system 110V 60Hz	3.510,50 €	0	- €
Multimedia			
FUSION Marine Audio Basis including AM/FM, 2 speakers in saloon and 2 speakers in cockpit, 2 HP in Fly, Bluetooth and USB	3.153,50 €	0	- €
TV preparation only (antenna incl. plug) in saloon, stb (TV non included)	1.059,10 €	0	- €
32" TV 230V in saloon incl. bracket (preparation and antenna included, not available in 110V)	3.831,80 €	0	- €
32" TV 230V incl. lifting mechanism, antenna and cabling in saloon (only in combination with the Starboard buffet option A - not available in 110V)	3.332,00 €	0	- €
Safety			
Dinghy 3,1 m (Hypalon) with 15hp Honda outboard engine	9.496,20 €	0	- €
Dinghy 3,4m (Hypalon) with 20hp Honda outboard engine	10.591,00 €	0	- €
6 pax life raft cat. A with security pack for 6 crew	4.165,00 €	0	- €
12 pax Life raft cat. A with security pack for 12 crew	4.938,50 €	0	- €
2X 6 pax life rafts cat. A with security pack for 12 crew	8.092,00 €	0	- €
Delivery			
Antifouling SEAJET PRO (cold water), 2 layers with 3 layers epoxy	4.641,00 €	0	- €
Antifouling PLATINIUM (tropical water), 2 layers with 3 layers epoxy	6.640,20 €	0	- €
Copper coat	9.163,00 €	0	- €
Delivery in La Rochelle Marina (1 week harbour incl.)	8.806,00 €	0	- €
Loading in Rochefort : preparation for seafreight incl. mast in 2 parts and mast cradles	4.153,10 €	0	- €
Administrative papers (without Francization taxes and export fees except T2L)	535,50 €	0	- €
Total incl. 19% deutscher MwSt			- €
20% deposit at order			- €
20% two months before delivery			- €
Balance 15 days before loading date EX Yard			- €

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