



## Preisliste NAUTITECH 46 OPEN

BASED ON BUILDER STANDARD SPECIFICATIONS 1ST SEPTEMBER 2017

	Price excl. VAT	Qty	Total	Preis inc.19%
<b>Base Price Ex Works - 3 Cabins</b>	<b>404.000,00 €</b>	0		<b>480.760,00 €</b>
<b>Base Price Ex Works - 4 Cabins</b>	<b>408.000,00 €</b>	0		<b>485.520,00 €</b>
<b>Holiday version</b>	<b>16.400,00 €</b>	0		<b>19.516,00 €</b>
<b>Style version</b>	<b>29.100,00 €</b>	0		<b>34.629,00 €</b>
<b>Exclusive Version*</b>	<b>35.920,00 €</b>	0		<b>42.744,80 €</b>

Version configuration	HOLIDAY	STYLE	EXCLUSIVE
<b>Deck and Cockpit</b>			
2 stainless steel handrails on coachroof	•	•	•
Anchor windlass (electric) with wired remote, 1500W	•	•	•
20kg Delta-Anchor, galvanized, chain Ø 10mm, length 70m with crow's feet	Option	•	•
Cockpit shower with hot/cold water on Stb	•	•	•
Cockpit table in GRP 10 pers (1,73m X 0,79m )	•	•	Not available
Cockpit table in teak 10 pers (1,73m X 0,79m)	Option	Option	•
Davits and cleats for tender	•	•	•
Top zenital window in coachroof	•	•	•
<b>Canvas and outdoor cushions</b>			
Cushions for cockpit seats and aft bench	Option	•	•
Cockpit enclosure with door (Sunbrella, Cadet Grey or Taupe)	Option	•	•
Additional sun net for cockpit enclosure (only together with cockpit enclosure)	Option	Option	•
External sun shades for saloon windscreen (white batyline)	Option	Option	•
<b>Sails</b>			
Upgrade mainsail Fullbatten with 3 reef lines	•	•	•
Lazy bag system	•	•	•
Choice of colours for jib UV protection and lazy-bag (Cadet Grey or Taupe)	Option	Option	•
<b>Saloon / Galley</b>			
Large ottoman seat with removable tray as coffee table (guest bed element)	•	•	•
Electrical sea water pump	Option	Option	•
Top loading fridge, 85L in galley	•	•	•
2 drawer Fridge, 182L portside	•	•	•
Leather Clutch bags x 2	Not available	Option	•
Fiddle rails	Not available	•	•
<b>Cabins / heads</b>			
Upholstered bed skirting and headrest in all cabins	Not available	•	•
Wood finish at bed front in all cabins	•	•	•
Luxury cold foam mattress with memory top	Option	Option	•
Drawer under bed in all cabins	•	•	•
Opening porthole in aft cabins above bed heads	•	•	•
Blinds for hull windows	•	•	•
Stainless steel handrail at companionway	•	•	•
Upgrade handrail at companionway, leather covered	Not available	Option	•
Fiddle rails in aft and forward cabins	Not available	•	•
Teak grating in shower tray	Not available	•	•
<b>Electrical System</b>			
Upgrade electrical system with batteries for Service 2 x 12V/140Ah (gel) incl. 32A shorepower system 230V with plug in all cabins, saloon and galley and battery charger 80Ah, galvanic isolators (one per hull)	•	•	•
12V plugs (1 x per cabin and 1 in saloon)	Option	•	•
Dimmable ceiling LED strips in cabins and companionways	Option	•	•
<b>Comfort and Appliances</b>			
Warm water boiler via engine-cooling, 60L	•	•	•
Fridge in cockpit 65L, 12V	Option	•	•
Deckhouse windscreen with 2 integrated hatches	•	•	•
Mosquito screens for all hatches on deck	Option	•	•
Fans 12V (1 per cabin / 2 in saloon)	Option	Option	•
<b>Miscellaneous</b>			
Mooring Kit (8 Fenders with socks, 4 mooring lines)	•	•	•

\* 5% price advantage on added options vs. Style Trim level

All prices are in EUROS, EX Works Rochefort (17 - France) Incoterms 2000

Version 04/2017 - Valid as of September 1st 2017

Date of issue : 1st Sept 2017- the previous list loses its validity.

PACKAGES	Price excl. VAT	Qty	Total	incl.19% MwSt
<b>NAVIGATION PACK B&amp;G</b>				
<b>Nav-Pack Basic</b>	<b>6.600,00 €</b>	0	- €	<b>7.854,00 €</b>
2 x B&G Triton Displays (1 per helmstation) with Speed-, Depth-, Wind-Transducer B&G Autopilot and control unit (stb helmstation)				

B&G V90 VHF incl. Antenna (nav station)					
<b>Nav-Pack Cruise</b>	<b>13.100,00 €</b>	<b>0</b>	<b>- €</b>	<b>15.589,00 €</b>	
<i>includes Nav-Pack Basic plus additional</i>					
2 x B&G Zeus 7" Chartplotter (1 per helmstation)					
1 x B&G Zeus 9" Chartplotter (nav station)					
B&G AIS Receiver					
B&G H50 wireless VHF unit (stb helmstation)					
<b>Nav-Pack Advanced</b>	<b>17.050,00 €</b>	<b>0</b>	<b>- €</b>	<b>20.289,50 €</b>	
<i>includes Nav-Packs Basic and Cruise plus additional</i>					
1 x extra B&G Autopilot control unit (stb & port helmstations)					
2 x B&G Zeus 9" chartplotter instead of 7" (stb & port helmstations)					
1 x B&G Zeus 12" chartplotter instead of 9" (nav station)					
upgrade B&G AIS Receiver / transmitter					
GoFree Track (WIFI/GSM), wireless link					
NMEA Connector for PC at charttable					
Upgrade to Nav pack cruise and advanced : Radar antenna	<b>2.450,00 €</b>	<b>0</b>	<b>- €</b>	<b>2.915,50 €</b>	
<b>Electric Comfort Pack</b>	<b>3.770,00 €</b>	<b>0</b>	<b>- €</b>	<b>4.486,30 €</b>	
Additional service batteries (2 x 140A)					
Battery charger 100A (replaces 80A charger)					
Inverter 2000W connected to boardnet incl. switch					
Pre installation washing machine and microwave					
<b>Ambient Light Pack</b>	<b>3.200,00 €</b>	<b>0</b>	<b>- €</b>	<b>3.808,00 €</b>	
Indirect lighting in cabins and saloon					
Blue courtesy LED lights in Cockpit and aftdeck					
Two LED spotlights under the bridgedeck					
Two LED spreaders lights					
<b>Bluewater Pack (5% price advantage)</b>	<b>15.300,00 €</b>	<b>0</b>	<b>- €</b>	<b>18.207,00 €</b>	
Electrical winch in cockpit Starboard (Main halyard, solent sheet, Reef 1 & 3)					
Genaker 98sqm, incl. Sheets (deckware requested)					
Bow sprit & furler,tack line,dynema halyard, incl. Deckware (for Genaker or Code 0)					
<b>OPTIONS</b>	<b>Price excl. VAT</b>	<b>Qty</b>	<b>Total</b>		
<b>Exterior</b>					
<b>Engines</b>					
2 x D2-50hp Volvo Penta engines	3.900,00 €	0	- €	<b>4.641,00 €</b>	
2 x 3-blade folding propellers, bronze	2.950,00 €	0	- €	<b>3.510,50 €</b>	
Electronic throttle control on both helmstations	8.990,00 €	0	- €	<b>10.698,10 €</b>	
<b>Deck/Cockpit</b>					
Synthetic-teak in cockpit and aft platforms	9.650,00 €	0	- €	<b>11.483,50 €</b>	
Teak in cockpit and aft platforms	9.350,00 €	0	- €	<b>11.126,50 €</b>	
Frontdeck Lounge: Bar/storage box for front deck lounge with integrated cupholders - Foldable					
3 parts cushions convertible into lounge area	4.200,00 €	0	- €	<b>4.998,00 €</b>	
Cockpit enclosure with door (Sunbrella, Cadet Grey or Taupe)	1.900,00 €	0	- €	<b>2.261,00 €</b>	
Additional sun net for cockpit enclosure (only together with cockpit enclosure)	990,00 €	0	- €	<b>1.178,10 €</b>	
Bimini on helmstation (per unit - Sunbrella, Cadet Grey or Taupe)	1.320,00 €	0	- €	<b>1.570,80 €</b>	
Helmstation protection x 2 (Sunbrella, Cadet Grey or Taupe)	400,00 €	0	- €	<b>476,00 €</b>	
External sun shades for saloon windscreen (white batyline)	1.350,00 €	0	- €	<b>1.606,50 €</b>	
GRP steering wheels, black	1.790,00 €	0	- €	<b>2.130,10 €</b>	
Cockpit table convertible into lounge area (upholstery included)	1.900,00 €	0	- €	<b>2.261,00 €</b>	
Cockpit table in teak 10 pers (1,73m X 0,79m)	1.499,00 €	0	- €	<b>1.783,81 €</b>	
Cushions for cockpit seats and aft bench	3.050,00 €	0	- €	<b>3.629,50 €</b>	
3 folding director chairs	360,00 €	0	- €	<b>428,40 €</b>	
Choice of colours for jib UV protection and lazy-bag (Cadet Grey or Taupe)	300,00 €	0	- €	<b>357,00 €</b>	
Name of boat on Lazybag	300,00 €	0	- €	<b>357,00 €</b>	
<b>Rig and sails</b>					
White painted mast and boom	4.700,00 €	0	- €	<b>5.593,00 €</b>	
Black (matt) painted mast and boom	4.700,00 €	0	- €	<b>5.593,00 €</b>	
Hydranet main and fore sail (replaces standard sails)	11.300,00 €	0	- €	<b>13.447,00 €</b>	
Genoa 50sqm, incl. sheets (replaces JIB/not in combination with Code 0 Sail)	3.120,00 €	0	- €	<b>3.712,80 €</b>	
Code 0 66sqm, incl. sheets (deckware requested)	4.750,00 €	0	- €	<b>5.652,50 €</b>	
Genaker 98sqm, incl. Sheets (deckware requested)	7.200,00 €	0	- €	<b>8.568,00 €</b>	
Genaker 125sqm, incl. Sheets (deckware requested)	9.390,00 €	0	- €	<b>11.174,10 €</b>	
Asymmetric spinnaker 150sqm, incl. Sheets (deckware requested)	5.500,00 €	0	- €	<b>6.545,00 €</b>	
Staysail 25sqm, incl. forestay, hardware (only together with Genoa)	7.905,00 €	0	- €	<b>9.406,95 €</b>	
Bow sprit & furler,tack line,dynema halyard, incl. Deckware (for Genaker or Code 0)	5.520,00 €	0	- €	<b>6.568,80 €</b>	
Genoa or Code 0 deckware on deckhouse	1.520,00 €	0	- €	<b>1.808,80 €</b>	
<b>Winches</b>					
Electrical winch in cockpit Starboard (Main halyard, solent sheet, Reef 1 & 3)	3.470,00 €	0	- €	<b>4.129,30 €</b>	
Electrical winch in cockpit Portside (Genaker halyard, Reef 2, topping lift)	3.470,00 €	0	- €	<b>4.129,30 €</b>	
Electrical winch on aft beam (Main Sail sheet and traveller), Starboard	3.470,00 €	0	- €	<b>4.129,30 €</b>	
Electrical winch on aft beam (Main Sail sheet), Portside	3.470,00 €	0	- €	<b>4.129,30 €</b>	
<b>Anchoring</b>					
20kg Delta-Anchor, galvanized, chain Ø 10mm, length 70m with crow's feet	1.390,00 €	0	- €	<b>1.654,10 €</b>	
Anchor windlass remote control with chaincounter at helm station	640,00 €	0	- €	<b>761,60 €</b>	
<b>Interior</b>					
<b>Saloon and Galley</b>					
Foldable & lowerable dinner / coffee table (no more guest bed)	980,00 €	0	- €	<b>1.166,20 €</b>	
Upholstery saloon fabric "Nautilus"	840,00 €	0	- €	<b>999,60 €</b>	
Upholstery saloon leatherette "Opus"	1.200,00 €	0	- €	<b>1.428,00 €</b>	
Upholstery saloon leather "Savoy"	1.800,00 €	0	- €	<b>2.142,00 €</b>	
Leather Clutch bags x 2	260,00 €	0	- €	<b>309,40 €</b>	
Flush 2 drawer stainless steel Fridge 104L /Freezer 78L (replaces 182L Fridge)	680,00 €	0	- €	<b>809,20 €</b>	
Chart table portside (replaces 182L fridge)	1.680,00 €	0	- €	<b>1.999,20 €</b>	
Large buffet starboard with option A or B or C (replaces STD 3 part sofa) :					
- A : Extra storage	1.790,00 €	0	- €	<b>2.130,10 €</b>	
- B : Flush 2 drawer stainless steel Fridge (144L)	2.990,00 €	0	- €	<b>3.558,10 €</b>	
- C : Flush 2 drawer Fridge 80L/ Freezer 64L	3.670,00 €	0	- €	<b>4.367,30 €</b>	
Electrical sea water pump	620,00 €	0	- €	<b>737,80 €</b>	
<b>Cabins &amp; Heads</b>					
Upgrade luxury cold foam mattress with memory top (3c version)	1.900,00 €	0	- €	<b>2.261,00 €</b>	
Upgrade luxury cold foam mattress with memory top (4c version)	2.790,00 €	0	- €	<b>2.975,00 €</b>	

Dimmable ceiling LED strips in cabins and companionways	1.850,00 €	0	- €	2.201,50 €
Extra berth in portside forepeak incl. mattress, gelcoat finishing, ventilation, light and access to front cabin (only with 4 Cabins version)	1.950,00 €	0	- €	2.320,50 €
Extra berth in starboard forepeak incl. mattress, gelcoat finishing, ventilation, light and access to front cabin	1.950,00 €	0	- €	2.320,50 €
Electrical toilet, seawater flush (per unit - specify location)	940,00 €	0	- €	1.118,60 €
Electrical toilet, freshwater flush (per unit - specify location)	1.060,00 €	0	- €	1.261,40 €
<b>Companion way</b>				
Stainless steel handrail at companionway, leather cover	197,00 €	0	- €	234,43 €
<b>Miscellaneous</b>				
<b>Comfort and Appliances</b>				
Mosquito screens for all hatches on deck	1.495,00 €	0	- €	1.779,05 €
Fridge in cockpit 65L, 12V	2.400,00 €	0	- €	2.856,00 €
Watermaker 60L/h 12V	10.950,00 €	0	- €	13.030,50 €
Watermaker 100L/h- 12V/220V	13.580,00 €	0	- €	16.160,20 €
Ice maker in starboard hull (only in combination with Electric Comfort Pack) Not compatible with washing machine	2.600,00 €	0	- €	3.094,00 €
Washing machine 3kg 220V in starboard hull (only in combination with Electric Comfort Pack) - Not compatible with 110V and with Ice maker option	1.610,00 €	0	- €	1.915,90 €
Heating system, hot water (outlet in each cabin, heads, saloon and Cockpit)	12.340,00 €	0	- €	14.684,60 €
Fans 12V (1 per cabin / 2 in saloon)	990,00 €	0	- €	1.178,10 €
Reversible Air-condition 24.000 BTU / 230V (cooling + heating function /outlet in each cabin)	18.100,00 €	0	- €	21.539,00 €
Reversible Air-condition 40.000 BTU / 230V (cooling + heating function /outlet in saloon and each cabin)	21.320,00 €	0	- €	25.370,80 €
<b>Electrical system</b>				
Solar panels 4 x 100W on roof	2.950,00 €	0	- €	3.510,50 €
12V plugs (1 x per cabin and 1 in saloon)	350,00 €	0	- €	416,50 €
Inverter 1200W connected to boardnet incl. Switch (not in combination with Electric Pack Comfort)	1.490,00 €	0	- €	1.773,10 €
Generator ONAN 7KW + monitoring + insulation (9KVA-60Hz under 110V)	19.200,00 €	0	- €	22.848,00 €
Maintenance kit for Generator 7KW	450,00 €	0	- €	535,50 €
Electrical system 110V 60Hz	2.950,00 €	0	- €	3.510,50 €
<b>Multimedia</b>				
FUSION Marine Audio Basis including AM/FM, 2 speakers in saloon and 2 speakers in cockpit, Bluetooth and USB	2.200,00 €	0	- €	2.618,00 €
TV preparation only (antenna incl. plug) in saloon, stb (TV non included)	890,00 €	0	- €	1.059,10 €
32" TV 230V in saloon incl. bracket (preparation and antenna included, not available in 110V)	3.220,00 €	0	- €	3.831,80 €
32" TV 230V incl. lifting mechanism, antenna and cabling in saloon (only in combination with the Starboard buffet option A - not available in 110V)	2.800,00 €	0	- €	3.332,00 €
<b>Safety</b>				
Dinghy 3,1m (Hypalon) with 15hp Honda outboard engine	7.980,00 €	0	- €	9.496,20 €
Dinghy 3,4m (Hypalon) with 20hp Honda outboard engine	8.900,00 €	0	- €	10.591,00 €
6 pax life raft cat. A with security pack for 6 crew	3.500,00 €	0	- €	4.165,00 €
12 pax Life raft cat. A with security pack for 12 crew	4.150,00 €	0	- €	4.938,50 €
2 X 6 pax life rafts cat. A with security pack for 12 crew	6.800,00 €	0	- €	8.092,00 €
<b>Delivery</b>				
Antifouling SEAJET PRO (cold water), 2 layers with 3 layers epoxy	3.900,00 €	0	- €	4.641,00 €
Antifouling PLATINIUM (tropical water), 2 layers with 3 layers epoxy	5.580,00 €	0	- €	6.640,20 €
Copper coat	7.700,00 €	0	- €	9.163,00 €
Delivery in La Rochelle Marina (1 week harbour incl.)	7.400,00 €	0	- €	8.806,00 €
Loading in Rochefort : preparation for seafreight incl. mast in 2 parts and mast cradles	3.490,00 €	0	- €	4.153,10 €
Administrative papers (without Francization taxes and export fees except T2L)	450,00 €	0	- €	535,50 €
<b>Total</b>				<b>- €</b>

<b>20% Anzahlung bei Bestellung</b>	<b>- €</b>
<b>20% 2 Monate vor Werftfertigstellung</b>	<b>- €</b>
<b>Restbetrag , 2 Wochen vor Werftfertigstellung</b>	<b>- €</b>

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Version 06/2017 - Valid as of September 1st 2017

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